



December 4, 2012

Subject: Berk-Tek warranty programs

To: Our Valued Customers

We would like to take this opportunity to clarify our position regarding our NetClear and OASIS warranty programs. Berk-Tek has always been committed to the quality and workmanship of our products and to the servicing of our customers. Your continued support relies on our detailed NetClear and OASIS programs to support these products and services.

We will honor and uphold all NetClear and OASIS warranty program contracts past, present and future that are entered into by our organization, according to the terms and conditions of each contract.

Our commitment to honor and uphold the obligations in our warranty programs will remain regardless of the corporate entity we conduct business under, now and in the future, for the duration of the specific said contracts.

Should you have any questions or concerns related to our warranty programs please do not hesitate to contact us for assistance.

We sincerely thank you for your business and the continued support of our products and programs.

Sincerely,

A handwritten signature in black ink, appearing to read "P. Trunk". The signature is written in a cursive, flowing style.

Paul Trunk
President
Berk-Tek, A Nexans Company